

<https://www.lankatalents.lk/job/business-development-executive-remote-opportunity/>

## Business Development Executive (Remote Opportunity)

### Description

Lanka Talents is looking for a motivated and results-driven **Business Development Executive** to join our dynamic team. If you are passionate about building client relationships, identifying new business opportunities, and driving revenue growth, this is the perfect opportunity to advance your career.

### Responsibilities

- Identify and develop new business opportunities.
- Build and maintain strong client relationships.
- Prepare and deliver business proposals and presentations.
- Achieve monthly sales targets and KPIs.
- Coordinate with internal teams to ensure successful project delivery.
- Provide market insights and regular sales updates.

### Job Benefits


- Remote working opportunity.
- Attractive commission and performance incentives.
- Career growth and advancement opportunities.
- Continuous learning and professional development.
- A supportive and collaborative work environment.

### Qualifications

- 2-3 years of experience in Business Development or Sales.
- Bachelor's degree in Business, Marketing, or a related field.
- Excellent communication, presentation, and negotiation skills.
- Strong relationship-building and stakeholder management abilities.
- Self-motivated, proactive, and target-oriented.
- A positive attitude with a strong desire to learn and grow.

### Contacts

#### Apply Now

 **WhatsApp:** +94 70 500 2151

 **Email:** [dinithi@lankatalents.lk](mailto:dinithi@lankatalents.lk)

### Hiring organization

Lanka Talents Creations (Pvt) Ltd

### Industry

Educational Technology Servicers

### Employment Type

Full-time

### Job Location

Kotte, Kotte

### Valid through

13.07.2026