https://www.lankatalents.lk/job/sales-manager-corporate/

Sales Manager – Corporate

Hiring organization
Lanka Talents Creations (Pvt) Ltd

Industry
Electronic and Electrical Industry

Employment Type
Full-time

Job Location
Bambalapitiya

Valid through
09.10.2026

Description

We are looking for a results-driven and dynamic Sales Manager – Corporate to lead corporate and dealer sales activities, strengthen customer relationships, identify new business opportunities, and achieve assigned sales targets.

The successful candidate will be responsible for developing sales strategies, managing key client and dealer relationships, supporting the sales team, and driving sustainable business growth. Previous experience in the electronics industry will be an added advantage.

Responsibilities

- Drive corporate and dealer sales activities to achieve assigned sales targets.
- Build and maintain strong relationships with clients and dealers.
- Lead, motivate, and support the sales team to achieve business objectives.
- Identify new business opportunities and expand the customer base.
- Monitor sales performance and implement strategies to drive business growth

Qualifications

- Full or part-time professional qualification in Sales & Marketing.
- Minimum 2–3 years of experience in Corporate/Dealer Sales or a similar capacity.
- Previous experience in the Electronics industry will be an added advantage.
- Strong communication, interpersonal, and people-handling skills.
- Ability to use initiative and work effectively under pressure.
- Strong team-player and leadership qualities.
- Good customer relationship management and negotiation skills.
- Valid driving licence.

Contacts

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