https://www.lankatalents.lk/job/senior-sales-executive/

Senior Sales Executive

Hiring organization
Lanka Talents Creations (Pvt) Ltd

Industry
Human Resources

Employment Type
Full-time

Job Location
Colombo 3, Colombo 03

Valid through
18.04.2026

Description

We are looking for a motivated **Senior Sales Executive** with experience in corporate/B2B sales. The role involves handling client inquiries, generating leads, managing the full sales cycle, and driving business growth. Strong communication skills and the ability to build client relationships are essential.

Responsibilities

- Manage and convert incoming event inquiries into successful deals
- Identify and approach new corporate clients to expand business opportunities
- Handle the full sales cycle from initial pitch to negotiation and closing
- Coordinate with internal teams to ensure smooth service delivery and client satisfaction
- Drive consistent revenue growth and develop new business opportunities

Job Benefits

Attractive Salaries + Commissions

Qualifications

- Minimum of 2+ years of experience in corporate or B2B sales
- Strong expertise in client acquisition and lead generation
- Proven experience in handling event inquiries and corporate deals
- Excellent communication skills with strong fluency in English

Contacts

*Interested candidates are invited to send their **updated CV** to:*
dinithi@lankatalents.lk

For inquiries, please contact: **070 500 2151**