https://www.lankatalents.lk/job/tele-sales-executive-remote/

Tele Sales Executive (Remote)

Hiring organization
Lanka Talents Creations (Pvt) Ltd

Industry
BPO and EdTech Solutions

Employment Type
Full-time

Valid through
13.07.2026

Description

Are you a confident communicator with a passion for sales? Lanka Talents Creation (PVT) LTD is looking for a motivated and target-driven **Tele Sales Executive** to join our fully remote team. If you enjoy connecting with people, generating leads, and closing sales, this is your opportunity to build a rewarding career from anywhere.

Responsibilities

- Make outbound calls to prospective customers and introduce our products and services.
- Generate and qualify leads through cold calling and follow-ups.
- Convert inquiries into successful sales while achieving monthly and weekly targets.
- Maintain accurate customer records using CRM systems and Google Sheets.
- Handle customer inquiries and objections professionally.
- Work closely with the sales and marketing teams to improve conversion rates.
- Participate in virtual meetings, training sessions, and performance reviews.

Qualifications

- Previous experience in telesales, telemarketing, or customer service is an advantage.
- Excellent verbal communication and persuasion skills.
- Strong negotiation and closing abilities.
- Self-motivated with the ability to work independently in a remote environment.
- Basic computer proficiency, including Google Workspace, Microsoft Office, and CRM tools.
- Reliable internet connection and a quiet workspace.
- Fluency in English is required; additional languages are an added advantage.

Contacts

WhatsApp: +94 70 500 2151
Email: dinithi@lankatalents.lk