

Tele Sales Executive (Remote)

Description

Are you a confident communicator with a passion for sales? Lanka Talents Creation (PVT) LTD is looking for a motivated and target-driven **Tele Sales Executive** to join our fully remote team. If you enjoy connecting with people, generating leads, and closing sales, this is your opportunity to build a rewarding career from anywhere.


Responsibilities

- Make outbound calls to prospective customers and introduce our products and services.
- Generate and qualify leads through cold calling and follow-ups.
- Convert inquiries into successful sales while achieving monthly and weekly targets.
- Maintain accurate customer records using CRM systems and Google Sheets.
- Handle customer inquiries and objections professionally.
- Work closely with the sales and marketing teams to improve conversion rates.
- Participate in virtual meetings, training sessions, and performance reviews.

Qualifications

- Previous experience in telesales, telemarketing, or customer service is an advantage.
- Excellent verbal communication and persuasion skills.
- Strong negotiation and closing abilities.
- Self-motivated with the ability to work independently in a remote environment.
- Basic computer proficiency, including Google Workspace, Microsoft Office, and CRM tools.
- Reliable internet connection and a quiet workspace.
- Fluency in English is required; additional languages are an added advantage.

Contacts

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Hiring organization

Lanka Talents Creations (Pvt) Ltd

Industry

Educational Technology Servicers

Employment Type

Full-time

Job Location

Kotte, Kotte

Valid through

13.07.2026