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Description
We are seeking an experienced and dynamic Chief Operating Officer (COO) to lead and oversee daily business operations for a fast-growing mobile health and insurance company. The ideal candidate will drive operational excellence, business growth, sales performance, and strategic partnerships while ensuring high-quality customer service and organizational efficiency.

The COO will work closely with the Country Manager and leadership team to implement business strategies, improve operational processes, and build a high-performance culture across the organization.

Responsibilities

- Lead and manage end-to-end business operations (sales, customer service, claims)
- Oversee sales operations (field sales & telesales) and drive revenue growth
- Build strategic partnerships and drive new business opportunities
- Lead high-value negotiations and close strategic deals
- Lead teams and foster a high-performance, results-driven culture

Job Benefits
Attractive Salary Package

Qualifications

- 10+ years of leadership experience
- Proven track record in revenue growth
- Strong strategic & execution capability
- Excellent stakeholder & negotiation skills
- Experience in large-scale sales operations

Contacts
Apply now

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Hiring organization
Lanka Talents Creations (Pvt) Ltd

Industry
Mobile Health and Insurance

Employment Type
Full-time

Job Location
Colombo 6, Colombo 6